

# AGENDA



Earned Income Business Plan Implementation Virtual Knowledge Sharing Session Wednesday, July 27, 2022 | 10:00am-12:00pm

#### AGENDA

A Virtual Session to Share and Learn

## MEETING OBJECTIVES

A collaborative session to convene representatives from the Hartford Foundation for Public Giving and their Nonprofit Support Program (NSP), No Margin, No Mission, and the 6 nonprofits participating in the Social Enterprise Accelerator initiative to:

- Share tangible outcomes resulting from the business plan implementation phase of the initiative;
- Share knowledge, learnings, successes, challenges, and opportunities that have resulted from business plan implementation;
- Identify opportunities for collaboration and partnership between teams.

## **SESSION ACTIVITIES**

- Welcome and Introductions
- Organization Presentations
- Organization Learning and Sharing Topics
- Wrap-up

## PRESENTATION PART 1: BUSINESS PLAN IMPLEMENTATION HIGHLIGHTS

Prepare a brief 10-minute summary of your organization's earned income business plan implementation activities using 10-12 *PowerPoint* slides. This will be the "show and tell" part of the session, so we recommend that you drop "screen grabs" of the various tangible outcomes of your work that have helped bring your business plan to life into the slides.

Examples could include, but are not limited to, the following:

- New logo and tagline
- New website and/or landing page(s)
- New brochure and/or other promotional materials
- New signage

- Press release and/or other communication materials
- Social media postings
- Dedicated Facebook page
- Staff changes (job description, head shot/s)
- Space reconfiguration (office photo/s)
- New systems (financial software, CRM, POS)
- Training manual/s, printed guidelines and procedures
- Forms and templates
- Product and/or service photos
- Partnerships

The purpose of this is to provide session participants with a basic understanding of the key activities completed to date to help bring your organization's business plan to life.

Order of presentations:

- CTData
- End Hunger CT!
- Hartford Food System
- Health Equity Solutions
- Noah Webster House
- YWCA Hartford Region

## PRESENTATION PART 2: LEARNING AND SHARING TOPICS

## What Worked Best

• Of all the business plan implementation activities that have taken place over the past 4 months, share the <u>one</u> that has offered the greatest benefits and explain <u>why</u>.

## Challenges and Hurdles

• Share the <u>biggest</u> challenge / hurdle your organization is facing related to your social enterprise...and explain <u>what</u> you are doing to address / overcome it.

## **Ripple Effects**

• Share the <u>single</u> most important "ripple effect" (*defined as an unexpected outcome*) that has occurred in your organization as a <u>result</u> of the business plan implementation phase of work.

## **Collaboration and Partnerships**

• Share which <u>one</u> of the "Super Six" organizations, if any, you'd like to collaborate with...and explain an <u>idea</u> you have to work with and/or partner with them.